

**BATAVIA DEVELOPMENT CORPORATION (BDC)**  
**Meeting Minutes May 3, 2019**

**Attendance**

BDC Attendees: Wesley Bedford, Nate Varland, Pier Cipollone, Jake Whiting, Martin Moore, Steve Pies, and Rachael Tabelski (Director of Economic Development)

Excused: Chris Fix, Lori Aratari, Rebecca Cohen

Guest/Media: John Kratz, Jill Kratz, Jim Krencik, Brian Quinn, The Batavia Daily News, Howard Owens, The Batavian

**Call to Order**

At 8:35 a.m. P. Cipollone, Vice-President of the BDC, called the meeting to order in the Work Room, 2<sup>nd</sup> floor of City Hall.

**Presentations**

Eat Well Grill Loan Request- Jill and John Kratz have been contemplating opening their own restaurant for many years. John is a high-level manager within the Bob Evans Corporate Restaurant and Jill, a full time school teacher at St. Joes owns a successful healthy meal prep business here in Batavia, named Commit to Well.

Over the last several months they have been working with Matt Gray and are preparing to sign a lease agreement to start the Eat Well Grill at FreshLAB inside Eli Fish. The Kratz's are requesting a \$25,000 loan to start-up the business that will serve healthy options similar to CorLife Eatery found in Rochester and Buffalo. They plan to serve fast casual meals made from whole nutrient dense foods. The Eat Well grill will serve meals at FreshLAB and also have prepared meals that can purchased to go. The prepared meals will be made by Jill from her existing business Commit to Well. John will be in charge of the day-to-day operations at Eat Well Grill.

The initial business plan anticipates the creation of two new jobs. The small business workgroup reviewed the Eat Well Grill business plan as was excited to see the new operation starting up in the FreshLAB space. They feel that the existing clientele of the Commit to Well food prep businesses is a key factor to the initial success of the restaurant. Matt Gray, owner at Eli Fish, is excited to have John and Jill in the FreshLAB space and feels like they are the perfect candidates for the restaurant incubator concept.

**Enter Executive Session**

P. Cipollone made a motion to enter executive session under the Public Officers Law, Article 7, Open Meetings Law Section 105, at 8:55 a.m. for the following reasons:

- 1.The medical, financial, credit or employment history of a particular person or corporation, or matters leading to the appointment, employment, promotion, demotion discipline, suspension, dismissal or removal of a particular person or corporation.

The motion was seconded by M. Moore and approved by all members present.

**Enter Public Session**

S. Pies made a motion to enter back into public session at 9:20 a.m., seconded by J Whiting and approved by all members present.

**Small Business**

Eat Well Grill Loan Request S.Pies made a motion to approve a \$25,000 business loan, with a five year term and an interest rate of Prime minus one percent because of the applicants excellent credit. Both John and Jill Kratz will be required to personally guarantee the loan as collateral. M. Moore seconded the loan and roll call vote was called:

Wesley Bedford: Abstain  
Jake Whiting: Yes

Nate Varland: Yes  
Martin Moore: Yes

Pier Cipollone: Yes  
Steve Pies: Yes

The motion was approved.

**Adjournment** W. Bedford made a motion to adjourn the meeting; seconded by N. Varland and approved by all member present. The meeting stood adjourned at 9:25 a.m.